# PMA <br> SECURITIES 



BERKELEY SCHOOL DISTRICT 87

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Financing Discussion

BONDS 101

- Municipal Bonds are issued to provide funds to state and local governmental units to build public projects and infrastructure
- Represents a promise to repay investors an amount of money borrowed (principal) along with interest ("debt service"), according to a fixed schedule
- Similar to a home mortgage
- Typically, an investor receives tax-free interest payments so it offers to buy Municipal Bonds at a lower interest rate
- Municipal Bonds usually mature between 1-20 years from issuance date (for most types of bonds, maximum 20 years per State statute)
- Debt service levy: Amount of property taxes requested to pay principal and interest on outstanding general obligation (GO) Municipal Bonds
- What are the primary variables that impact a school district's borrowing cost?
- Credit rating
- Debt structure
- Market tone/timing


## CREDIT RATINGS

- Opinion about credit risk
- Ability and willingness of an issuer to meet its financial obligations in full and on time
- Likelihood of default
- Helps investors determine whether to invest in a school district's bond issue
- Key variables in a credit rating analysis
- Management
- Local economy
- Financial position
- Debt position
- Higher credit rating = lower cost of borrowing
- Communicating the District's immediate and long-term financial picture is paramount to a successful credit rating presentation

| The District's current credit rating | Moody's | S\&P | Fitch | Kroll |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Aaa | AAA | AAA | AAA | Extremely strong capacity to meet financial obligations. |
|  | Aa1 | AA+ | AA+ | AA+ |  |
|  | Aa2 | AA | AA | AA | Very strong capacity to meet obligations. |
|  | Aa3 | AA- | AA- | AA- |  |
|  | A1 | A+ | A+ | A+ |  |
| Investment Grade | A2 | A | A | A | Strong financial capacity but susceptible to adversity. |
|  | A3 | A- | A- | A- |  |
|  | Baa1 | BBB+ | BBB+ | BBB+ | Adequate financial capacity but adverse conditions will lead to weakness. |
|  | Baa2 | BBB | BBB | BBB |  |
|  | Baa3 | BBB- | BBB- | BBB- |  |
| Non-Investment Grade | Ba1 | $\mathrm{BB}+$ | BB+ | BB+ | Non-Investment Grade Speculative |
|  | Ba 2 | BB | BB | BB |  |
|  | Ba3 | BB- | BB- | BB- |  |
|  | B1 | B+ | B+ | B+ |  |
|  | B2 | B | B | B | Highly Speculative |
|  | B3 | B- | B- | B- |  |
|  | Caa | CCC+ |  | CCC+ |  |
|  | Ca | CCC | CCC | CCC | Extremely Speculative |
|  | C | CCC- |  | CCC- |  |
|  |  |  | DDD | CC |  |
|  |  |  | DD | C |  |
|  |  | D | D | D | Default |

9/24/09 A1 rating affirmed

4/6/10 Rating recalibrated to Aa2

8/9/12
Aa2 rating affirmed

11/27/12 Aa2 rating affirmed

3/12/15 Rating downgraded from Aa2 to A1; negative outlook assigned
8/10/16
A1 rating and negative outlook affirmed

3/23/18
A1 rating affirmed - negative outlook removed

## Summary of Operating Funds and Debt Service Fund

(Years Ended June 30)


Fund Balance as \% of Disbursements..

KEY EXCERPTS FROM MARCH 2018 RATING REPORT

- 3/23/18 (A1 rating affirmed and negative outlook removed)
- The District "maintains solid fund balance and liquidity relative to its budget"
- The tax base is showing signs of stabilization
- "Following deficits in fiscal 2013 through fiscal 2015, the District closed each of the last two fiscal years with operating fund balance, growing operating fund balance..."
- "The District identified specific expenditure reductions to improve performance"
- Low debt burden
- High dependence on general state aid
- Exposure to an underfunded statewide teachers' pension plan

ISSUER CREDIT INTEREST RATE COMPARISON MMD Bond Index By Rating Category


## EXISTING DEBT

| Lew Year |  | 2017 |  | 2018 |  | 2019 |  | 2020 |  | 2021 |  | 2022 |  | 2023 |  | 2024 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collection Year |  | 2018 |  | 2019 |  | 2020 |  | 2021 |  | 2022 |  | 2023 |  | 2024 |  | 2025 |
| Fiscal Year Ending 6/30 |  | 2019 |  | 2020 |  | 2021 |  | 2022 |  | 2023 |  | 2024 |  | 2025 |  | 2026 |
| Direct Debt, Beginning of Period (1) | \$ | 10,025,000 | \$ | 8,275,000 | \$ | 6,480,000 | \$ | 4,630,000 | \$ | 4,280,000 | \$ | 3,920,000 | \$ | 3,550,000 | \$ | 3,165,000 |
| Principal Paydown, Series 2007 (2) |  | $(175,000)$ |  | $(45,000)$ |  | $(45,000)$ |  | $(45,000)$ |  | $(50,000)$ |  | $(20,000)$ |  |  |  |  |
| Principal Paydown, Series 2012A (2) |  | $(1,430,000)$ |  | $(1,465,000)$ |  | $(1,510,000)$ |  | - |  | - |  | - |  |  |  |  |
| Principal Paydown, Series 2012B (2) |  | $(120,000)$ |  | $(260,000)$ |  | $(270,000)$ |  | $(275,000)$ |  | $(285,000)$ |  | $(325,000)$ |  | - |  | - |
| Principal Paydown, Series 2013A (2) |  | $(25,000)$ |  | $(25,000)$ |  | $(25,000)$ |  | $(30,000)$ |  | $(25,000)$ |  | $(25,000)$ |  | $(385,000)$ |  | $(395,000)$ |
| Direct Debt, End of Period (1) | \$ | 8,275,000 | \$ | 6,480,000 | \$ | 4,630,000 | \$ | 4,280,000 | \$ | 3,920,000 | \$ | 3,550,000 | \$ | 3,165,000 | \$ | 2,770,000 |
| Equalized Assessed Valuation | \$ | 452,312,172 | \$ | 461,358,415 | \$ | 470,585,584 | \$ | 517,644,142 | \$ | 527,997,025 | \$ | 538,556,965 | \$ | 592,412,662 | \$ | 604,260,915 |
| Assumed EAV Increase |  |  |  | 2.00\% |  | 2.00\% |  | 10.00\% |  | 2.00\% |  | 2.00\% |  | 10.00\% |  | 2.00\% |
| Statutory Debt Limit @ 6.90\% | \$ | 31,209,540 | \$ | 31,833,731 | \$ | 32,470,405 | \$ | 35,717,446 | \$ | 36,431,795 | \$ | 37,160,431 | \$ | 40,876,474 | \$ | 41,694,003 |
| Direct Debt, End of Period as \% of EAV |  | 1.83\% |  | 1.40\% |  | 0.98\% |  | 0.83\% |  | 0.74\% |  | 0.66\% |  | 0.53\% |  | 0.46\% |
| Statutory Debt Margin at End of Period (1) | \$ | 22,934,540 | \$ | 25,353,731 | \$ | 27,840,405 | \$ | 31,437,446 | \$ | 32,511,795 | \$ | 33,610,431 | \$ | 37,711,474 | \$ | 38,924,003 |

(1) Assumes that the principal due in the current year is paid or that the funds are set aside for payment. Does not include leases.
(2) Principal paid on December 1 of the fiscal year.

## - The District's current debt capacity will be nearly $\$ 23$ million on December 1, 2018

| $\begin{aligned} & \text { Lew } \\ & \text { Year } \\ & \hline \end{aligned}$ | Fiscal Year | \$4,540,000 Limited Tax School Bonds, Series 2007(FSA) |  | $\begin{gathered} \$ 7,955,000 \\ \text { GO } \\ \text { Refunding } \\ \text { Bonds, } \\ \text { Series 2012A } \\ \hline \end{gathered}$ | \$1,535,000 GO Limited Tax Refunding Bonds, Series$\qquad$ |  | $\begin{gathered} \$ 3,835,000 \\ \text { GO Limited } \\ \text { School } \\ \text { Bonds, Series } \\ 2013 \mathrm{~A} \\ \hline \end{gathered}$ |  | Total |  | $\begin{gathered} \text { Ending Principal } \\ \text { Balance } \\ \hline \end{gathered}$ |  | Cumulative <br> Principal <br> Retirement as <br> Percent of Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2017 | 2019 | \$ | 175,000 | \$ 1,430,000 | \$ | 120,000 | \$ | 25,000 | \$ | 1,750,000 | \$ | 8,275,000 | 17.46\% |
| 2018 | 2020 |  | 45,000 | 1,465,000 |  | 260,000 |  | 25,000 |  | 1,795,000 |  | 6,480,000 | 35.36\% |
| 2019 | 2021 |  | 45,000 | 1,510,000 |  | 270,000 |  | 25,000 |  | 1,850,000 |  | 4,630,000 | 53.82\% |
| 2020 | 2022 |  | 45,000 |  |  | 275,000 |  | 30,000 |  | 350,000 |  | 4,280,000 | 57.31\% |
| 2021 | 2023 |  | 50,000 |  |  | 285,000 |  | 25,000 |  | 360,000 |  | 3,920,000 | 60.90\% |
| 2022 | 2024 |  | 20,000 |  |  | 325,000 |  | 25,000 |  | 370,000 |  | 3,550,000 | 64.59\% |
| 2023 | 2025 |  |  |  |  |  |  | 385,000 |  | 385,000 |  | 3,165,000 | 68.43\% |
| 2024 | 2026 |  |  |  |  |  |  | 395,000 |  | 395,000 |  | 2,770,000 | 72.37\% |
| 2025 | 2027 |  |  |  |  |  |  | 410,000 |  | 410,000 |  | 2,360,000 | 76.46\% |
| 2026 | 2028 |  | - |  |  |  |  | 420,000 |  | 420,000 |  | 1,940,000 | 80.65\% |
| 2027 | 2029 |  |  |  |  |  |  | 435,000 |  | 435,000 |  | 1,505,000 | 84.99\% |
| 2028 | 2030 |  |  |  |  |  |  | 445,000 |  | 445,000 |  | 1,060,000 | 89.43\% |
| 2029 | 2031 |  |  |  |  |  |  | 460,000 |  | 460,000 |  | 600,000 | 94.01\% |
| 2030 | 2032 |  |  |  |  |  |  | 475,000 |  | 475,000 |  | 125,000 | 98.75\% |
| 2031 | 2033 |  |  |  |  |  |  | 125,000 |  | 125,000 |  |  | 100.00\% |
| 2032 | 2034 |  |  |  |  |  |  |  |  |  |  |  | 100.00\% |
| 2033 | 2035 |  |  |  |  |  |  |  |  |  |  |  | 100.00\% |

Totals: $\quad \underline{\underline{\$ 1380,000}} \$ 4,405,000 ~ \$ 1,535,000 ~ \$ 3,705,000 \$ 10,025,000$

Purpose:

Callable:

Working Cash CR of 2004 AR of 2007 Working Cash
AR of 2001
$C R=$ Current Refunding
AR = Advance Refunding


The applicable CPI increase has been applied to levy years 2009-2018, and assumed to be $0 \%$ per year thereafter.
If the District issues non-referendum bonds with debt service structured assuming a growing DSEB,
it will need to pass resolutions, perhaps annually, to capture the additional DSEB levy available from CPI growth.
If the CPI growth is less than estimated on average, the District will have to pay debt service in excess of the DSEB from funds on hand.


- The IL School Code prescribes very specific methods for school districts to issue municipal debt for capital projects:
- General Obligation (GO) School Bonds
- GO School Building Bonds
- Authorized via referendum
- Non-referendum GO Bonds
- Described in more detail on the next two slides
- Other borrowing options mechanisms that are payable from operating dollars and not from a separate tax levy
- Alternate revenue bonds
- Debt or lease certificates
- Capital leases

NON REFERENDUM DEBT OPTION (AGAINST THE DEBT SERVICE EXTENSION BASE)

- Since the District is subject to tax caps, the annual debt service (principal and interest) payments on non-referendum GO bonds are limited by the District's Debt Service Extension Base (DSEB)
- Original DSEB was determined in tax year 1994 and was equal to the amount of non-referendum debt service levied for that year
- The types of non-referendum bonds are described on the next slide
- Public Act 96-0501, enacted in 2009, increases a district's DSEB annually by the Consumer Price Index (CPI)
- Original DSEB: \$455,573
- DSEB for levy year 2015: \$523,804
- The following types of non-referendum GO bonds are available to the District and the levy for these bonds needs to fit within the District's DSEB:
- Working Cash (for capital projects or operating capital)
- If for capital, funds are abated (permanent transfer) to the O\&M fund and then transferred to the capital projects fund
- Life Safety (issued in evidence of life safety approvals)
- Funding (pays off a claim or liability like a land contract)
- Tort
- All of these require a BINA (Bond Issue Notification Act) hearing
- Working Cash Bonds and Funding Bonds also require a back door referendum which is a 30-day petition process (10\% of registered voters)


[^0](3) Rates based upon the "AAA" MMD index for August 29, 2018 and recent bond sales which PMA believes to be accurate and reliable. Estimated TIC $=3.94 \%$,

NOTE: Scenarios where a greater portion of the overall debt is issued in advance of the expenditures of the proceeds will likely result in higher fees earned by the investment manager of the debt proceeds

MAXIMUM NON REFERENDUM BONDING CAPACITY AGAINST THE DSEB MAXIMUM PROCEEDS: \$2,080,000 ESTIMATED ANNUAL DEBT SERVICE



## REFERENDUM OPTIONS

# OPTION 1A - MARCH 2020 REFERENDUM TOTAL LEVEL DEBT SERVICE PAYMENTS OF \$2.05 MILLION FOR 20 YEARS 


(1) Pursuant to Public Act 96-0501, the District's DSEB will increase by the lesser of CPI or $5 \%$ each year starting with levy year 2009.

The applicable CPI increase has been applied to lew years 2009-2018, and assumed to be $0 \%$ per year thereafter
(2) Rates based upon the "AAA" MMD index for August 29, 2018 and recent bond sales which PMA believes to be accurate and reliable plus $0.75 \%$. Estimated TIC $=4.41 \%$.
(3) Actual tax rates and payments may vary based on EAV growth, State Law changes, property tax rate initiatives, Cook County equalization factor and other factors. Includes $\$ 10,000$ homeowner exemption

NOTE: Scenarios where a greater portion of the overall debt is issued in advance of the expenditures of the proceeds will likely result in higher fees earned by the investment manager of the debt proceeds.



PPIION 1B - MARCH 2020 REFERENDUM TOTAL LEVEL DEBT SERVICE PAYMENTS OF \$2.05 MILLION FOR 11 YEARS LEAVES ROOM FOR FUTURE DSEB ISSUE MAX PROCEEDS $=\$ 18.65 \mathrm{MILLION}$

(1) Pursuant to Public Act 96-0501, the District's DSEB will increase by the lesser of CPI or $5 \%$ each year starting with lewy year 2009

The applicable CPI increase has been applied to lew years 2009-2018, and assumed to be $0 \%$ per year thereafter.
(2) Rates based upon the "AAA" MMD index for August 29, 2018 and recent bond sales which PMA believes to be accurate and reliable plus $0.75 \%$. Estimated TIC $=4.34 \%$.
(3) Actual tax rates and payments may vary based on EAV growth, State Law changes, property tax rate initiatives, Cook County equalization factor and other factors. Includes $\$ 10,000$ homeowner exemption.

NOTE: Scenarios where a greater portion of the overall debt is issued in advance of the expenditures of the proceeds will likely result in higher fees earned by the investment manager of the debt proceeds.

OPTION1B - ESTIMATED ANNUAL DEBT SERVICE \$18.65 MILLON REFERENDUM IN MARCH 2020


Existing Non-Referendum Debt Service
/ Potential Future Non-Referendum Debt Service
■ Existing Referendum Debt Service



[^1](2) Rates based upon the "AAA" MMD index for August 29,2018 and recent bond sales which PMA believes to be accurate and reliable plus $0.75 \%$. Estimated TIC $=4.38 \%$
(3) Actual tax rates and payments may vary based on EAV growth, State Law changes, property tax rate initiatives, Cook County equalization factor and other factors. Includes $\$ 10,000$ homeowner exemption.

NOTE. Scenarios where a greater portion of the overall debt is issued in advance of the expenditures of the proceeds will likely result in higher fees earned by the investment manager of the debt proceeds.


\$40 MILLION REFERENDUM IN MARCH 2020 LEVEL TOTAL DEBT SERVICE PAYMENTS OF \$3.73 MILLION FOR 11 YEARS LEAVES ROOM FOR FUTURE DSEB ISSUE

(1) Pursuant to Public Act 96-0501, the District's DSEB will increase by the lesser of CPI or $5 \%$ each year starting with lew year 2009 .

The applicable CPI increase has been applied to ley years 2009-2018, and assumed to be $0 \%$ per year thereatter.
(2) Rates based upon the "AAA" MMD index for August 29,2018 and recent bond sales which PMA believes to be accurate and reliable plus $0.75 \%$. Estimated $\mathrm{TIC}=4.34 \%$.
(3) Actual tax rates and payments may vary based on EAV growth, State Law changes, property tax rate initiatives, Cook County equalization factor and other factors. Includes $\$ 10,000$ homeowner exemption.

NOTE: Scenarios where a greater portion of the overall debt is issued in advance of the expenditures of the proceeds will likely result in higher fees earned by the investment manager of the debt proceeds.



DEBT CAPACITY EXCEPTION NEEDED FOR REFERENDUM BONDS WHEN AN ISSUER WOULD EXCEED ITS DEBT LIMIT

- Upon a successful building bond referendum, the District may lawfully exceed its statutory debt capacity if it secures legislative approval from the General Assembly
- Newly enacted Public Act 100-0503 requires the Board of Education to hold a public hearing prior to the sale of referendum bonds for an amount that exceeds the District's debt capacity
- Additional information must be included in the notice of the hearing, such as the estimated debt structure and homeowner impact


## MUNICIPAL BOND MARKET CONDITIONS



Fed Funds Target Rate vs. MMD

*The Municipal Market Data "MMD" is a AAA municipal bond market index produced by TM3. As of September 14, 2018.

## REFERENDUM DEADLINES

REFERENDUM DEADLINES

Election Date<br>March 17, 2020<br>Election Type<br>General Primary<br>General<br>Resolution Adoption Deadline<br>December 30, 2019<br>August 17, 2020<br>Resolution Filing Deadline*<br>January 9, 2020<br>August 27, 2020<br>*Represents the date that the Board-adopted and signed resolution must be filed with the Cook County Clerk

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[^0]:    (1) Pursuant to Public Act 96-0501, the District's DSEB will increase by the lesser of CPI or $5 \%$ each year starting with levy year 2009.

    The applicable CPI increase has been applied to lew years 2009-2018, and assumed to be $0 \%$ per year thereafter.
    (2) Rates based upon U.S. Treasury yields for August 29, 2018 and recent bond sales which PMA believes to be accurate and reliable. Estimated TIC $=4.43 \%$.

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    The applicable CPI increase has been applied to lew years 2009-2018, and assumed to be $0 \%$ per year thereafter.

